

TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

A. For Equity Issues

Name of the issue:

UMIYA TUBES LTD

- 1 **Type of issue (IPO/ FPO)** Small and Medium Enterprise
- 2 **Issue size (Rs crore)** 2 Crores(Two Crores)
- 3 **Grade of issue alongwith name of the rating agency** Not Rated
- 4 **Subscription level (number of times). If the issue was undersubscribed, please clarify how the funds were arranged.** 1.06 times
- 5 **QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Clause 35 of the listing agreement)** NIL
- (i) allotment in the issue
- (ii) at the end of the 1st Quarter immediately after the listing of the issue
- (iii) at the end of 1st FY
- (iv) at the end of 2nd FY
- (v) at the end of 3rd FY
- 6 **Financials of the issuer (as per the annual financial results submitted to stock exchanges under Clause 41 of the listing agreement)**

(Rs. in crores)

Parameters	2017 1st FY	2nd FY	3rd FY
Income from operations	23.74	Will be updated at the	Will be updated at the end of 3rd FY
Net Profit for the period	1.54	Will be updated at the	Will be updated at the end of 3rd FY
Paid-up equity share capital	7.40	Will be updated at the	Will be updated at the end of 3rd FY
Reserves excluding revaluation	1.75	Will be updated at the	Will be updated at the end of 3rd FY

- 7 **Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/**

(i) at the end of 1st FY	Listed on SME -
(ii) at the end of 2nd FY	Will be updated at the end of 2nd FY
(iii) at the end of 3rd FY	Will be updated at the end of 3rd FY

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8 Change, if any, in directors of issuer from the disclosures in the offer document (See Clause 30 of the listing agreement)

(i) at the end of 1st FY	No change in
(ii) at the end of 2nd FY	Will be updated at the end of 2nd FY
(iii) at the end of 3rd FY	Will be updated at the end of 3rd FY

9 Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Clause 41 (IV) (e) of the listing a

- (i) as disclosed in the offer document** **In production at the time of issue**
(ii) Actual implementation
(iii) Reasons for delay in implementation, if any

10 Status of utilization of issue proceeds (as submitted to stock exchanges under Clauses 41, 43 and 43A of the listing agreement)

(Amt in Lacs)

Caterogy Wise Variation	Projected Utalization of Funds(as per offer document)	Actual Utalization of Funds	Reasons for deviation, if any
Working Capital Margin	105.00	117.85	
Capital Expenditure for Expansion			
Plant & Machinery	25.00	25.00	
Civil Work	25.00	25.00	
Public Issue Expenses	40.00	30.70	
General Corporate Purpose	5.00	1.45	
Total	200	200	

11 Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR) Regulations, 2009 read with Clause 43A of the listing agreement)

As per Prospectus

- (a) Comments on use of funds**
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document
(c) Any other reservations expressed by the monitoring agency about the end use of funds
(To be submitted till the time the issue proceeds have been fully utilised)

12 Price- related data

Issue price (Rs):

Price parameters	At close of listing day	At close of 30th calen	At close of 90th cal	end of 1st FY after the listing of the issue 31			end of 2nd FY after the listing o			end of 3rd FY after the listing of		
				Closing price	High (during	Low (duri	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)

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Market Price	10.45	14.80	27.40	107	151	10.45	Will be updated at the end of 2nd FY	Will be updated at the end of 2nd FY	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY	Will be updated at the end of 3rd FY	Will be updated at the end of 3rd FY
Index (of the Designated Stock Exchange):							Will be updated at the end of 2nd FY	Will be updated at the end of 2nd FY	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY	Will be updated at the end of 3rd FY	Will be updated at the end of 3rd FY
Sectoral Index (mention the in	No Sector Index Comparable as on date						Will be updated at the end of 2nd FY	Will be updated at the end of 2nd FY	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY	Will be updated at the end of 3rd FY	Will be updated at the end of 3rd FY

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Basis for Issue Price and Comparison with Peer Group & Industry Average (Source of accounting ratios of peer group and industry average may be indicated)

Accounting ratio	Name of company	As disclosed in the offer document (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009)	At the end of 1st FY31.03.2017	At the end of 2nd FY	At the end of 3rd FY
		As on 30.09.2015			
EPS	Issuer: Umiya	-2.08	8.08	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY
	Peer Group:				
	Industry Avg:				
P/E	Issuer:		51.44	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY
	Peer Group:				
	Industry Avg:				
RoNW	Issuer:	-37.45	0.17	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY
	Peer Group:				
	Industry Avg:				
NAV per share based on balance sheet	Issuer:	9.50	12.35	Will be updated at the end of 2nd FY	Will be updated at the end of 3rd FY
	Peer Group:				
	Industry Avg:				

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14 *Any other material information*

Note. *(i) Merchant Banker can give its comments on any of the above sections*

(ii) Merchant Banker may obtain information/ clarification from the issuer or stock exchange, wherever felt necessary

(iii) In case any of the above reporting dates happens to be a holiday, the immediately following working day may be taken